

**NORTHERN UTILITIES, INC.
NEW HAMPSHIRE DIVISION
SUMMER PERIOD 2012
COST OF GAS ADJUSTMENT FILING
PREFILED TESTIMONY OF
JOSEPH F. CONNEELY**

1 **I. INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Joseph F. Conneely. My business address is 6 Liberty Lane West,
4 Hampton, New Hampshire.

5

6 **Q. For whom do you work and in what capacity?**

7 A. I am a Senior Regulatory Analyst for Unitil Service Corp. (“Unitil Service”), a
8 subsidiary of Unitil Corporation that provides managerial, financial, regulatory
9 and engineering services to Unitil Corporation’s principal subsidiaries Fitchburg
10 Gas and Electric Light Company, d/b/a Unitil (“FG&E”), Granite State Gas
11 Transmission, Inc. (“Granite”), Northern Utilities, Inc. d/b/a Unitil (“Northern”),
12 and Unitil Energy Systems, Inc. (“UES”) (together “Unitil”). In this capacity I
13 am responsible for managing reporting requirements and filing required reports.

14

15 **Q. Please summarize your professional and educational background.**

16 A. I graduated from Saint Anselm College, Manchester, New Hampshire in 1999
17 with a Bachelor of Arts degree in Financial Economics. Before joining Unitil, I
18 worked for the Royal Bank of Scotland- Sempra Energy Trading Corp. joint
19 venture (“RBS”) in Greenwich, Connecticut as a senior electricity and natural gas
20 trader. Prior to working for RBS, I was employed as a mid-term electricity and

1 natural gas trader at Morgan Stanley in New York City. Before this position at
2 Morgan Stanley, I ran an energy trading book at Shell Gas and Energy Trading
3 North America in La Jolla, California. I joined Usource, a subsidiary of Unitil
4 Service Corp. in August 2008. In December 2008, I joined the Regulatory
5 Services Department at Unitil Service.

6

7 **Q. Have you previously testified before the New Hampshire Public Utilities**
8 **Commission?**

9 A. Yes. I have testified before the Commission in several of Northern's Winter and
10 Summer Period Cost of Gas ("COG") proceedings.

11

12 **II. PURPOSE OF TESTIMONY**

13 **Q. What is the purpose of your testimony in this proceeding?**

14 A. The purpose of my testimony is twofold. First, I provide a typical bill analysis for
15 the rate changes in this docket that are proposed for effect May 1, 2012. I will
16 also give an update on the Local Distribution Adjustment Charge ("LDAC")
17 Demand Side Management ("DSM") Component over recovery balance that was
18 eliminated per Order No. 25,282 in Docket No. DG 11-207.

19

20 **Q. How does the 2012 Summer Period proposed cost of gas rate compare with**
21 **the 2011 Summer Period cost of gas rate?**

1 A. The proposed residential heating 2012 Summer Period rate of \$0.3371 per therm
2 is \$0.2823 per therm lower than the average 2011 Summer Period rate of \$0.6194
3 per therm. This is discussed in the testimony of Mr. Kahl.

4
5 **Q. Have you prepared a typical bill analysis showing the impact of the proposed**
6 **changes for effect on May 1, 2012 on a typical residential gas heating**
7 **customer?**

8 A. Yes. Schedule 8 provides this analysis and shows the impact of the proposed
9 COG changes only; this analysis does not include any LDAC or distribution rate
10 changes that may result from Docket DG 11-069, Northern's base rate case that is
11 currently pending before the Commission. A typical residential heating customer
12 consuming 318 therms during the 2012 Summer Period will see a bill of \$310.61
13 for the entire Summer Period of May through October. This is \$85.91, or 21.67%
14 lower than the bill for the same usage during the 2011 Summer Period.

15
16 **Q. Please give an update to the LDAC DSM component over-collection in**
17 **Docket DG 11-207.**

18 A. The Company has filed with the Commission its plan to spend all DSM carryover
19 funds as instructed by the Commission in Order 25,315 in Docket DE 10-188, the
20 2011-2012 CORE Natural Gas Energy Efficiency Programs.

1 **Q. Does this conclude your testimony?**

2 **A. Yes, it does.**